DESIGN HACKS AND SMART SERVICES Speaker: Derek C. Woodruff, AIFD, CFD, CF, PFCI, owner, Floral Underground, Traverse City, Michigan SPONSORED BY Synchicate

MIX & MATCH

Get creative in combining stand-alone products to achieve looks bigger than you thought possible.



SERENITY COLLECTION: 665-06-07 • Serenity Cage w/ 2 Aquafoam® Bricks • 661-24-07 • Round Riser BELLA MOSS COLLECTION • HOLLY CHAPPLE COLLECTION • EVENT GLASS: 3405-01-09 • 23½" Footed Hurricane Vase

CUSTOMER WORKSHOPS

Try offering workshops for consumers in the form of Terrarium Bars or Recreational Floral Design to entice consumers to visit your store regularly.

HERE'S WHAT YOU NEED:

TERRARIUM CONTAINERS: in a variety of shapes & sizes!



3785-04-09 • Mixed Material 5438-06-09 • 8"x4" Cylinder

TERRARIUM MEDIA:

all about layers! our Hydrostone™ and Soil create an ideal growing environment.



9660–12–00 • Hydro Stone™ 9650–12–00 • Soil Mix

TERRARIUM TOOLS:

our long handled tool kits make arranging a breeze. 9680-12-00 • Terrarium Tools

PLANTS: a variety of plants and succulents.

PLANT MISTERS:

for use with open terrariums. 9685-06-4502 • Plant Misters Asst.

FINISHING ACCENTS:

collect items such as gemstones, unique rocks, or even toy animals for a quirky and personailzed touch!

SUBSCRIPTION OFFERINGS

Subscription boxes are hot, hot, hot, but don't be afraid to think outside the box. Set up subscription services to line up regular orders for clientele.

STREAMLINE PRODUCTION

Production of event work is easier than ever. Use just one vase as a "work vase" to create your centerpieces in the Pillow.Transfer your finished designs to buckets for transport and then your containers stay nice, clean and safe!



HOLLY CHAPPLE PILLOWS 333-12-07 • 4" Pillow 334-12-07 • 6" Pillow 335-12-07 • 8" Pillow 336-12-07 • 10½" Pillow

LESS IS MORE

Use the egg to create billowing bouquets that use less product than you think! A true money making mechanic.



HOLLY CHAPPLE EGGS 330-12-07 • 4" Egg 331-12-07 • 6" Egg

PILLOWS ARE DESIGNED TO PAIR PERFECTLY WITH HOLLY CHAPPLE COMPOTES



3477-12-09 • 4½" Abelia (glass) 3478-04-09 • 5" Abelia (glass) 3479-04-09 • 5¾" Abelia (glass)



41/2" Abby • Plastic 136-12-04 (Black) • 136-12-22 (White) 136-12-09 (Crystal)

5" Abby • Plastic 137-06-04 (Black) • 137-06-22 (White) 137-06-09 (Crystal)

5¾" Abby • Plastic 138-06-04 (Black) • 138-06-22 (White) 138-06-09 (Crystal)

FEATURED PRODUCTS & COLLECTIONS





SERENITY COLLECTION:

665-06-07 • Serenity Cage w/ 2 Aquafoam® Bricks 667-04-07 • Serenity Cage w/ 3 Aquafoam® Bricks 661-24-07 • Round Riser 662-24-07 • Rectangle Riser 660-48-09 • Serenity Photo Frame Stand 669-14-07 • Serenity Asst. Pack Includes 2 Serenity Cages with 2 bricks, 3 Serenity Cages with 3 bricks, 4 Rectangle Risers, 2 Round Risers, 4 Photo Frame Stands

TERRARIUMS



TERRARIUM KITS 100-06-00 • DIY Terrarium Kit 120-06-00 • Floating Orb Garden Kit 3776-04-2000 • Med. Cloche Terrarium Kit 3777-02-2000 • Large Cloche Terrarium Kit



CONTAINERS 3550-02-09 • 14" Artisan Terrarium 3555-06-09 • 8" Oval Bubble Ball* 5406-12-09 • 6" Bubble Ball* 5408-06-09 • 8" Bubble Ball* 5410-02-09 • 10" Bubble Ball* 5463-12-09 • 73/4" Peony Vase 5468-06-09 • 8" Cylinder Hurricane Vase* 5474-06-09 • 13 3/8" Hurricane Vase *image not shown



PLANT DECOR

PLANT ACCENTS 7980-06-9180 • 7" Airplant Frame 7985-04-9180 • 6" Airplant Ladder 3800-04-09 • Plant Amp 3293-24-09 • 6½" Jardin Vintage Jar*



HANGING TERRARIUMS WITH STANDS 3779-07-09 • 4" Round* 3780-06-09 • 5¼" Round 3781-06-09 • Large Teardrop *image not shown





SPANISH MOSS 1412-10-1082 • Natural 1412-10-070 • Green













ROSE GOLD 3472-02-826 • 5" Footed Bowl 3260-12-822 • 4"x4" Cylinder 3262-12-822 • 5"x5" Cylinder



3151-12-09 • 41/8" Pebble Stone Vase 1783520-12-09 • 4" Candlestick 3484-06-09 • 97/8" Eclipse Vase 3489-06-09 • 10" DaVinci Vase 3374-06-09 • 9" Reception Vase 3406-01-09 • 271/2" Footed Hurricane* *image not shown

GLASS PIECES



SYNDICATESALES.COM

> for complete product details & ordering information!





1406-12-1080 · Chartreuse 1406-12-1081 • Dark Green



ORCHID BARK 1416-12-1086 • ¼" Mini Orchid Bark 1418-12-1086 • 3/4" Orchid Bark

MOSS ACCENTS

1426-10-1087 • Moss Mix* 1423-10-070 • Forest Moss* 1403-10-070 • Sheet Moss* 1271-12-070 • 18"x48" Moss Mat* 1272-01-070 • 3'x24' Moss Mat 1305-36-070 • 4" Moss Sphere 1306-12-070 • 6" Moss Sphere 1307-04-070 • 8" Moss Sphere *image not shown



SINGLE PANE LANTERNS-IAVA BEAN 7222-04-1042 • 7"x18" Lantern 7224-04-1042 • 7" x 273/4" Lantern